

Why Choose Us?

THE Real Estate School is an independent licensing facility that is not owned by any real estate brokerage firm. We provide a comprehensive view of the industry, not one company's policies or procedures. Numerous real estate companies place employment information in our classroom, so our students can explore a variety of opportunities in residential resale, as well as those in new home sales, timeshares, HUD/ Foreclosures and more. **This course is invaluable for future agents, investors, and anyone who rents, owns or hopes to own real estate.**

**There IS a difference between schools.
But don't take our word for it... come hear for yourself.
No charge. No appointment necessary.
AUDIT (1) CLASS for FREE**

Director-Instructor

Over the last 16 years, Don Haven has helped thousands of men and women begin successful careers in real estate. Don has been active in the industry since 1970, having owned and operated a real estate brokerage firm as well as mortgage, title & property management companies. His expertise spans industrial, land sales and commercial brokerage, as well as residential real estate.

Don's career as an educator began in 1986. He currently teaches approximately 30 courses per year and has acted as editorial consultant for various real estate books. His vast personal experience and dynamic teaching method have made him an extremely popular instructor.

Licensed by the New Jersey & Pennsylvania Real Estate Commissions. Our course qualifies you to sit for the NJ and/or PA state licensing exam, without additional course work or tuition costs.

Why Choose a Career in Real Estate?

Independence

You control your career path and income level by setting your own goals & time frames. YOU are your own boss, continually interacting with people, helping families find their dream home and providing valuable services to your community.

Flexibility

You decide how many hours you can devote to developing your career. Working with focus and direction can make you more money in less time.

Unlimited Earning Potential

Agents generally earn, per transaction, a range from 1.5% to 3% commission, based on the sale price of a property. A trained professional is likely to assist in both the sale and subsequent purchase for each client, essentially doubling the potential commission. (Salaried positions are also available. Call for details.)



SALES LICENSING COURSE

- Real estate and contractual law
- Agency and licensing laws
- Real estate math
- Taxes and assessments
- Leasing and property management
- Appraising and financing
- Civil Rights

Licensed by the New Jersey and Pennsylvania Real Estate Commissions...college credits possible

ELIGIBILITY

- **All students must be at least 18 years old, have a high school diploma or equivalent, be of good moral character and legally reside in the U.S.**
- **Broker Licensing & Continuing Ed Courses: Call for information.**

SHORT STEPS TO OBTAINING YOUR LICENSE

1. Enroll in THE Real Estate School.
2. Successfully complete the 75 hour Real Estate Licensing Course.
3. Pass the State Licensing Exam... then, activate your license.

4 EASY WAYS TO REGISTER

1. **FAX** the registration form (856-424-5572) with your credit card authorization.
2. **MAIL** the registration form with either your full payment or a minimum \$100 deposit.
3. **BRING** your registration form to the office, Monday through Friday, 9 AM to 5 PM.
4. **CALL** (856) 424-5562 between 9 AM and 5 PM to obtain the *PASSCODE* to utilize PayPal for online payment.

TUITION (due 1 week prior to start date) **\$395**
If paid 2 weeks in advance **-\$20**
\$375

....Enroll Today!

Registration Form

Return this form with payment to:

THE Real Estate School

Administrative Offices:

Beowulf Building

1814 Route 70 East, Ste. 350

Cherry Hill, NJ 08003

856-424-5562 • fax 856-424-5572

Name _____

Address _____ Apt. _____

City _____

State _____ Zip _____

Daytime Phone _____

Evening Phone _____

Cell Phone _____

Email Address _____

Please circle the desired sales licensing course:

Start Date _____ Day _____ Evening _____

Amount Enclosed _____ M/W _____ T/Th _____

I have read and I agree to the policies stated in this brochure.

X _____

Student's Signature

Please make check payable to:

THE Real Estate School

Or, fill out the following:

(We do not accept American Express.)

I authorize a charge of \$ _____ on my credit card.

Exp. Date _____ Security Code _____

Cardholder's Name _____

Cardholder's Address _____

X _____

Cardholder's Signature



Tuition Policy

TUITION (due 1 week prior to start date) **\$395**

If paid 2 weeks in advance **-\$20**

\$375

- Tuition is due IN FULL one week prior to scheduled start date or forfeiture of seat occurs.
- You may transfer to another start date one time. Your new start date must be within one year of your original start date. To transfer, you must provide written notification ONE WEEK in advance of your original start date; then, you will receive written confirmation from us.
- There is a \$35 fee for uncleared checks, plus any fees incurred during the collection process.
- There is NO fee for a final exam taken with your original class. There is a \$35 fee for a final exam taken at any time other than with your original class.
- Textbook is included in the tuition.

WE NEVER CANCEL COURSES!

Refund Policy

- Deposit/ tuition is NOT transferable to another person or pro-ratable.
- \$100 deposit is not refundable. Balance of tuition is not refundable from one week prior to scheduled start date.
- NO EXCEPTIONS.



Don Haven, Director

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www.TheRealEstateSchoolNJ.com